

EGIL Signs Reseller Agreement with Zoho and Integrates Zoho Online Collaboration and Productivity Tools on The PC Edge
Wednesday February 13, 8:41 am ET

LAUDERDALE BY THE SEA, Fla., Feb. 13 /PRNewswire-FirstCall/ -- Edgetech International, Inc. (together with its wholly-owned subsidiary "Edgetech" or the "Company") (OTC: [EGIL - News](#)), is pleased to announce that the Company has signed a reseller agreement with AdventNet Inc., owners of the Zoho brand of online collaboration and productivity tools. This agreement includes web-based Customer Relationship Management (Zoho CRM), Project Management (Zoho Projects) and eventually a business platform (Zoho Business) that aggregates all of Zoho applications once it is commercially available. The partnership also includes Zoho's free online suite consisting of the word processor, spreadsheet and presentation services which will be accessible by The PC Edge customers in a pre-integrated form on the devices. The agreement provides Edgetech with a huge residual revenue opportunity from each of its customers.

Zoho is widely known for its rapid innovation and breadth of online collaboration and productivity tools used by hundreds of thousands of small and medium sized businesses, individuals, schools and non-profit organizations. Zoho has garnered wide recognition by industry analysts' mainstream press and the Web 2.0 blogging community. It has won many prestigious awards including: PC World's "100 Best Products of 2007" the 2008 PC World "25 Most Innovative Products Award" for its Zoho Notebook, and "Best Enterprise Start-up" at the inaugural 2007 Crunchies Awards.

"The PC Edge" is a robust, handheld wireless internet access device which delivers High Speed Internet Access, displaying full content HTML, web pages, graphics and java script. "The PC Edge" offers a full desktop web experience, together with a larger functional keyboard than competitive products.

Edgetech CEO, Lev Parnas, stated, "Adding Zoho as a strategic partner of Edgetech International not only provides us with

technology to leap frog the competition but also with a significant revenue opportunity."

Edgetech Vice President of Sales, Keith R. Jones, stated, "The web-based Zoho CRM application positions The PC Edge as one of the best mobile computing solutions for companies who need to better manage their sales and marketing process as well as providing leading edge tools for their sales forces."

"This is the ideal kind of partnership for Zoho," states Ian Wenig, Senior Director Alliances for Zoho. "We see the evolution of more and more people doing their work online as rapidly becoming the norm; The PC Edge device is exactly the kind of disruptive technology to further that evolution by making it easier and more convenient to access the types of applications we provide."

About Zoho and AdventNet

Zoho is creating the most comprehensive suite of affordable, online productivity tools for today's knowledge workers. More than 150 developers work on the Zoho suite, often implementing new features just days after customers request them and responding to customer queries within minutes of their posting. To date, Zoho has launched 15 different applications and more are in the works. For more information on Zoho, please visit www.zoho.com and blogs.zoho.com

Zoho is a division of AdventNet, in business since 1996 providing innovative software tools and serving more than 20,000 customers worldwide. For more information on AdventNet, please visit www.adventnet.com

About Edgetech International:

We are an authorized distributor of "The PC Edge". "The PC Edge" is a robust, handheld wireless internet access device which delivers High Speed Internet Access, displaying full content HTML, web pages, graphics and java script. "The PC Edge" offers a full desktop web experience, together with a larger functional keyboard than competitive products.

The Company's executive office facility is located at 218 E. Commercial Blvd., Suite 208 I, Lauderdale by the Sea, Florida 33308. Its telephone number is 954-772-7782 and its website address is www.thepcedge.com

Except for historical information, the matters discussed in this press release are "forward looking statements" within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward looking statements are subject to risks and uncertainties that could cause actual results to be materially different from historical results or from any results expressed or implied by such forward looking statements. Any forward looking statements speak only as of the date on which such statement is made, are not guarantees of future performance, and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecast in such forward looking statements, whether as result of new information, future events or otherwise. Factors that could cause such results to differ materially from the results discussed in such forward looking statements include, without limitation: uncertain continued ability to meet our operational needs in view of continued severe ongoing working capital constraints; need for substantial additional capital to fully implement our plan of operations; no assurances of and uncertainty of profitability; no assurances of the Company's ability to effect sufficient product sales so as to maintain exclusivity in certain territorial markets, the result of which could materially adversely effect the Company's results of operations; need for additional management, sales and marketing personnel, which is contingent upon our receipt of additional capital; competition from companies having substantially great financial, marketing and other resources than the Company, including name and brand recognition; the impact of competitive services and pricing; changing consumer tastes and trends; and the legal, auditing and administrative cost of compliance associated with the Sarbanes Oxley Act. Many of such risk factors are beyond the Company's control. New factors emerge from time to time and it is not possible for management to predict all of such factors, nor can it assess the impact of each such factor on the business of the Company or the extent to which any factor, or combination of factors may cause actual results to differ materially from those contained in any forward

looking statements. In light of these risks and uncertainties, there can be no assurance that the results anticipated in these forward looking statements will in fact occur. The Company undertakes no obligation to update any such forward looking statements.